

**THE PRAIRIE ENTHUSIASTS, INC.
AND SUPPORTING ORGANIZATION**

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024



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FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024

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INDEPENDENT AUDITORS' REPORT

Board of Directors
The Prairie Enthusiasts, Inc. and Supporting Organization
Viroqua, Wisconsin

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of The Prairie Enthusiasts, Inc. (a nonprofit organization) and Supporting Organization, which comprise the consolidated statement of financial position as of March 31, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the 15-month period then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Prairie Enthusiasts, Inc. and Supporting Organization as of March 31, 2024, and the changes in their net assets and their cash flows for the 15-month period then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of The Prairie Enthusiasts, Inc. and Supporting Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Prairie Enthusiasts, Inc. and Supporting Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

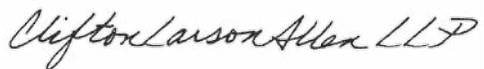
In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Prairie Enthusiasts, Inc. and Supporting Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Prairie Enthusiasts, Inc. and Supporting Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary consolidating information on pages 19 through 21 and the information related to land acquisitions on pages 22 and 23 is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the supplementary information listed in the table of contents and the schedule of expenditures of federal and state awards are fairly stated in all material respects in relation to the consolidated financial statements as a whole.



CliftonLarsonAllen LLP

Middleton, Wisconsin
December 10, 2024

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
MARCH 31, 2024

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents	\$ 712,465
Grants Receivable	79,059
Promises to Give	5,500
Other Assets	55,552
Total Current Assets	<u>852,576</u>

PROPERTY AND EQUIPMENT

Land and Improvements	12,535,054
Equipment	248,598
Ruth Hine Collection	1,500
Total	<u>12,785,152</u>
Less: Accumulated Depreciation	<u>(276,662)</u>
Property and Equipment, Net	12,508,490

OTHER ASSETS

Restricted Cash and Investments	4,446,567
Investments	42,387
Total Other Assets	<u>4,488,954</u>

Total Assets	<u><u>\$ 17,850,020</u></u>
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable	\$ 53,312
Deferred Revenue	12,396
Accrued Salaries and Expenses	57,858
Total Current Liabilities	<u>123,566</u>

Total Liabilities	123,566
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NET ASSETS

Without Donor Restrictions:	
Undesignated	989,093
Board-Designated	42,387
Total Without Donor Restrictions	<u>1,031,480</u>

With Donor Restrictions	16,694,974
Total Net Assets	<u>17,726,454</u>

Total Liabilities and Net Assets	<u><u>\$ 17,850,020</u></u>
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See accompanying Notes to Consolidated Financial Statements.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF ACTIVITIES
FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, SUPPORT, AND GAINS			
Contributions	\$ 631,998	\$ 830,904	\$ 1,462,902
Contributions of Nonfinancial Assets	11,100	1,064,000	1,075,100
Grants	149,872	354,491	504,363
Special Events	76,208	-	76,208
Fee for Services	17,494	-	17,494
USDA Program Income	57,975	-	57,975
Sales and Rents	95,798	-	95,798
Investment Income	46,782	535,364	582,146
Other	16,185	-	16,185
Net Assets Released from Restrictions	308,694	(308,694)	-
Total Revenue, Support, and Gains	<u>1,412,106</u>	<u>2,476,065</u>	<u>3,888,171</u>
EXPENSES			
Program Services	1,011,881	-	1,011,881
Supporting Activities:			
Operations and Grant Administration	446,920	-	446,920
Fundraising	141,932	-	141,932
Total Expenses	<u>1,600,733</u>	<u>-</u>	<u>1,600,733</u>
CHANGE IN NET ASSETS	(188,627)	2,476,065	2,287,438
Net Assets - Beginning of Period	<u>1,220,107</u>	<u>14,218,909</u>	<u>15,439,016</u>
NET ASSETS - END OF PERIOD	<u><u>\$ 1,031,480</u></u>	<u><u>\$ 16,694,974</u></u>	<u><u>\$ 17,726,454</u></u>

See accompanying Notes to Consolidated Financial Statements.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024

	Program Services	Operations and Grant Administration	Fundraising	Total Expenses
Land Management	\$ 200,006	\$ -	\$ -	\$ 200,006
Personnel	553,236	207,866	77,626	838,728
Meetings and Programs	73,956	20,610	14,432	108,998
Operating Expenses	81,742	8,730	21,643	112,115
Fees and Services	62,161	209,714	28,231	300,106
Depreciation	30,093	-	-	30,093
Real Estate Taxes	10,687	-	-	10,687
	<u>1,011,881</u>	<u>446,920</u>	<u>141,932</u>	<u>1,600,733</u>
Total Expenses by Function	<u>\$ 1,011,881</u>	<u>\$ 446,920</u>	<u>\$ 141,932</u>	<u>\$ 1,600,733</u>

See accompanying Notes to Consolidated Financial Statements.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATED STATEMENT OF CASH FLOWS
FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES

Change in Net Assets	\$ 2,287,438
Adjustments to Reconcile Change in Net Assets to	
Net Cash Provided by Operating Activities:	
Depreciation	30,093
Loss on Sale of Property and Equipment	4,687
Net Realized and Unrealized Investment Gains	(456,987)
Property Donated and Included in Contributions	(1,064,000)
Changes in Operating Assets and Liabilities:	
Accounts Receivable	30,270
Grants Receivable	111,028
Promises to Give, Net	55,105
Other Assets	(16,551)
Accounts Payable	23,707
Deferred Revenue	(13,684)
Accrued Salaries and Expenses	17,861
Net Cash Provided by Operating Activities	<u>1,008,967</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of Property and Equipment	(166,685)
Purchases of Investments	
Restricted for Long-Term Purposes	(4,272,432)
Proceeds from Sales of Investments	
Restricted for Long-Term Purposes	4,179,088
Net Change in Board-Designated Cash and Investments	(6,649)
Net Cash Used by Investing Activities	<u>(266,678)</u>

NET CHANGE IN CASH AND CASH EQUIVALENTS

742,289

Cash, Cash Equivalents and Restricted Cash - Beginning of Period

1,112,314

CASH, CASH EQUIVALENTS AND RESTRICTED CASH - END OF PERIOD

\$ 1,854,603

SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION

Contributed Property and Equipment	<u><u>\$ 1,064,000</u></u>
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RECONCILIATION OF CASH, CASH EQUIVALENTS AND RESTRICTED CASH

Cash and Cash Equivalents	\$ 712,465
Restricted Cash included in Restricted Cash and Investments	1,142,138
Total	<u><u>\$ 1,854,603</u></u>

See accompanying Notes to Consolidated Financial Statements.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 1 ORGANIZATION AND CONSOLIDATION

The Prairie Enthusiasts, Inc. (TPE) is a grassroots organization committed to the protection and management of native prairie and savanna of the Upper Midwest. TPE's primary goal is ensuring the preservation, restoration and management of remaining native prairies and savannas, educating the public about their area's prairie and savanna heritage, and assisting other public agencies and private groups in restoring prairie and savanna communities. TPE's activities are funded primarily by contributions from members and other supporters and by grants. TPE is organized into eleven regional chapters. TPE Central's Board of Directors consists of representatives from each chapter's Board of Directors and invited members-at-large. This organizational structure is intended to promote local-level leadership and involvement while sharing a common vision and common resources across the organization.

Prairie Enthusiasts Trust is a Type I supporting organization of TPE under the provisions of Internal Revenue Code section 509(a)(3).

The accompanying financial statements of TPE have been prepared on a consolidated basis to include its supporting organization. TPE's board of directors exercises significant control over this organization through the appointment of the Trustees. References to the "Organization" refer to the consolidated group. All significant transactions between TPE and Prairie Enthusiasts Trust have been eliminated in the consolidation.

The following summary of significant accounting policies is presented to enhance the usefulness of the consolidated financial statements to the reader.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Financial Statement Presentation

The consolidated financial statements are presented in accordance with professional standards, which require the Organization to report information regarding its financial position and activities according to two classes of net assets:

Net Assets Without Donor Restrictions – consist of investments and otherwise unrestricted amounts that are available for use in carrying out the mission of the Organization and include those expendable resources which have been designated for special use by TPE's board of directors.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Statement Presentation (Continued)

Net Assets With Donor Restrictions – consist of net assets that are subject to either donor-imposed time restrictions or donor-imposed purpose restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. These restrictions limit the Organization's choices of when to use these resources. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Estimates

The preparation of consolidated financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

TPE and its supporting organization are nonprofit organizations exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code IRC) and Wisconsin franchise or income tax.

The Organization has adopted the accounting guidance for recognizing and measuring uncertain tax positions. The Organization follows the statutory requirements for their income tax accounting and generally avoids risks associated with potentially problematic tax positions that may be challenged upon examination. Management believes any liability resulting from taxing authorities imposing additional income taxes from activities deemed to be unrelated to the Organization's tax-exempt status would not have a material effect on the accompanying consolidated financial statements.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods.

Cash and Cash Equivalents

For the purposes of the consolidated statement of cash flows, the Organization considers all highly liquid debt instruments with a maturity of three months or less as of the purchase date to be cash equivalents, unless they are held as part of the investments restricted for long-term purposes.

Grants Receivable

The Organization considers all receivables to be fully collectible. Accordingly, no allowance for uncollectible accounts is presented. If amounts become uncollectible, they will be charged to operations when that determination is made.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises to Give

Unconditional promises to give are recognized as support or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Uncollectible promises are written off after management has used reasonable collection efforts and determines the promises will not be collected. All promises to give as of March 31, 2024 are expected to be collected within the following year.

Property and Equipment

The Organization capitalizes all expenditures in excess of \$5,000 for property and equipment with a useful life greater than one year. Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expiration of donor restrictions when the donated or acquired assets are placed in service and the Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets.

Investments

Investments consist primarily of assets invested in marketable equity and debt securities and money-market accounts and are stated at fair value. Cash equivalents held within the Organization's investment portfolio are readily available, but it is the intent of the Organization to hold these funds for investment purposes and, therefore, it has classified them as investments. Interest income is recognized when earned. Realized investment gains and losses arising from the sale, collection, or other disposition of investments are determined using the specific identification method. Unrealized investment gains and losses are recognized on a current basis.

The Organization has established guidelines relative to diversification and maturities that target certain safety and liquidity risk levels. These guidelines are periodically reviewed and modified. Investment securities in general, are subject to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that the changes in the value of investment securities will occur in the near term and that such change could materially affect the amounts reported in the consolidated financial statements.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

The Organization reports investments at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. The Organization uses a fair value hierarchy, which prioritizes the valuation inputs into three broad levels. Level 1 inputs consist of quoted prices in active markets for identical assets that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset. Level 3 inputs are unobservable inputs related to the asset.

Contributions

Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as Net Assets Released from Restrictions.

Contributions of land, easements, and equipment are presented as support without donor restriction unless explicit donor stipulations specify how the donated assets must be used. Contributions are recorded at their appraised or fair market value. During the 15-month period ending March 31, 2024, the Organization received contributions of land valued at \$1,064,000.

Donated Goods and Services

Donated goods and services, if received, are reflected in the accompanying statements at their estimated fair values at date of receipt. Contributions of services are recognized if the services received create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. For the period ended March 31, 2024, donated goods and services received by the Organization meeting the above criteria were valued at \$11,100 and included within program expenses on the consolidated statement of activities. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization with its specific goals and programs.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Program Revenue and Deferred Revenue

The Organization recognizes revenue from services provided within the year the service is completed. Performance obligations with clients are satisfied upon completion of the contracted services. Clients are billed once all required services have been provided based upon agreed upon rates with payments due from the client upon receipt of the invoices. Deposits paid to the Organization for future conferences are included in deferred revenue until the related conference has been held, at which time they are recognized as revenue. Deferred revenue totaled \$12,396 as of March 31, 2024.

Conservation Easements

Conservation easements held by the Organization are not recognized as assets in the accompanying consolidated financial statements. Assets are defined as probable future economic benefits obtained or controlled by an entity; the Organization does not believe that the easements meet the definition criteria. Gifts of conservation easements are recognized as revenue and program expenses in equal amounts upon acquisition based on the estimated fair value of the easement at the date of the donation of the easement. Purchased easements are recognized as a program expense upon acquisition based on the acquisition cost of the easement. The value of conservation easements contributed and expensed were \$-0- during the 15-month period ending March 31, 2024.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and consolidated statement of functional expenses. Expenses that can be identified with a specific program are recorded directly according to their natural expense classification. Certain categories of expenses are attributable to more than one program or supporting function. Accordingly, certain costs have been allocated among the program services and supporting activities benefited on a reasonable basis that is consistently applied. The costs that are allocated include salaries and benefits which are allocated on the basis of time and effort.

Adopted Accounting Pronouncements

The Organization has adopted Accounting Standards Update 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which modified the measurement of expected credit losses. The adoption of this standard did not have a material impact on the Organization's consolidated financial statements.

Subsequent Events

The Organization has evaluated events and transactions for potential recognition or disclosure through December 10, 2024, the date the consolidated financial statements were available to be issued.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 3 RESTRICTED CASH AND INVESTMENTS

Cash and investments are restricted as follows at March 31, 2024:

Restricted Cash:	
Land Management	\$ 434,973
Land Protection	693,966
Education and Outreach	13,199
Total Restricted Cash	<u>1,142,138</u>
Restricted Investments:	
Easement Monitoring	80,550
Legal Defense	139,632
Thomson Internship Endowment	201,514
Land Management	2,882,733
Total Restricted Investments	<u>3,304,429</u>
Total Restricted Cash and Investments	<u><u>\$ 4,446,567</u></u>

NOTE 4 INVESTMENTS

The investments of the Organization consist of cash and marketable securities and are presented in the consolidated financial statements at fair market value. Investments held as of March 31, 2024 are comprised of the following:

	Fair Market Value	Cost
Cash	\$ 109,149	\$ 109,149
Equity Exchange-Traded Funds	2,032,956	1,755,824
Bond Exchange-Traded Funds	1,281,027	1,296,325
Total	<u><u>\$ 3,423,132</u></u>	<u><u>\$ 3,161,298</u></u>

Investment income for the 15-month period ended March 31, 2024, is summarized as follows:

Interest and Dividends	\$ 135,060
Net Realized and Unrealized Gains	456,987
Investment Expenses	(9,901)
Total	<u><u>\$ 582,146</u></u>

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 5 FAIR VALUES MEASURED ON RECURRING BASIS

Fair values of assets measured on a recurring basis are as follows at March 31, 2024:

	Level 1	Level 2	Level 3	Total
Equity Exchange-Traded Funds	\$ 2,032,956	\$ -	\$ -	\$ 2,032,956
Bond Exchange-Traded Funds	1,281,027	-	-	1,281,027
Total	<u>\$ 3,313,983</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,313,983</u>

NOTE 6 CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Organization to credit risk consist principally of cash deposits and investments in excess of insured limits. The Organization maintains its cash balances in various financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank. The Organization also holds investments through a financial institution. These balances are not covered by the FDIC or the Securities Investor Protection Corporation. The Organization has not experienced any losses in these accounts and believes it is not exposed to any significant credit risk related to the balances.

NOTE 7 PROPERTY AND EQUIPMENT

Changes in fixed assets and accumulated depreciation during 2024 are summarized below:

	Land and Improvements	Equipment	Ruth Hine Collection	Accumulated Depreciation
Balance - January 1, 2023	\$ 11,337,188	\$ 235,379	\$ 1,500	\$ 261,482
Additions	1,197,866	32,819	-	-
Disposals	-	(19,600)	-	(14,913)
Depreciation	-	-	-	30,093
Balance - March 31, 2024	<u>\$ 12,535,054</u>	<u>\$ 248,598</u>	<u>\$ 1,500</u>	<u>\$ 276,662</u>

Depreciation expense was \$30,093 for the 15-month period ended March 31, 2024.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at March 31, 2024, are available for the following purposes:

Thomson Internship Endowment	\$ 201,514
Legal Defense Fund	139,632
Education and Outreach	13,199
Easement Monitoring	80,550
Land Management Activities	3,390,034
Land Protection	693,966
Land	12,171,079
Restricted for Future Period	5,000
Total	<u><u>\$ 16,694,974</u></u>

NOTE 9 LEASES

The Organization leases office space in Viroqua, Wisconsin on a two year lease expiring on August 31, 2024. The Organization paid \$15,400 in rental expense for office space during the 15-month period ended March 31, 2024. Future minimum lease payments of \$5,500 are required for the year ending March 31, 2025. Subsequent to expiration on August 31, 2024, the lease is currently operating on a month-to-month basis.

The Organization also leases out various land and buildings that it owns. Total rental income received during the 15-month period ended March 31, 2024 was \$38,133. The following table sets out a maturity analysis of lease payments, showing the undiscounted lease payments to be received in future years:

<u>Year Ending March 31,</u>	<u>Amount</u>
2025	\$ 14,411
2026	7,351
2027	5,956
2028	1,328
2029	-
Total	<u><u>\$ 29,046</u></u>

NOTE 10 ENDOWMENT FUNDS

The Organization's endowment funds consist of both donor-restricted and board-designated endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions as stated in Note 2.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 10 ENDOWMENT FUNDS (CONTINUED)

Interpretation of Relevant Law

The state of Wisconsin enacted a version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) effective July 20, 2009. The Board of Directors of the Organization has determined that its net assets with donor restrictions meet the definition of endowment funds under UPMIFA. The Organization has interpreted Wisconsin's enacted version of UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with Wisconsin's enacted version of UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Investment Policy

The Organization has adopted an investment policy for endowment assets that gives the board of directors the responsibility to act prudently and for the best long-term returns for the Organization and to monitor the investment fund management. Investments should be diversified as to minimize the risk of large losses unless under the circumstances it is clearly prudent to do so. Reasonable efforts should be taken to preserve capital and the purchasing power after spending, understanding that losses may occur in individual securities. Risk is present in all types of securities and investment styles and the Board of Directors recognizes some risk is necessary to produce long-term investment results. However, reasonable effort should be made to control risk. An evaluation will be done regularly to ensure risk assumed is commensurate with the given investment style and objective.

Board-Designated Endowments

TPE has established an Operations Endowment with the intention of providing annual support for administrative staff and overhead at TPE. The Board of Directors of TPE is responsible for the management and use of the fund. Annual distributions will commence after the target balance of \$1,000,000 is met.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 10 ENDOWMENT FUNDS (CONTINUED)

Donor-Restricted Endowments

Contributions to permanent endowment funds will be held in perpetuity, and distributions may only be made from earnings and market gains (growth). Annual disbursements from permanent endowments are allowed. Annual distributions are calculated as 4% of the twelve-quarter average principal amount (13-point average) in the endowment, measured on December 31st of the current year. From time to time, the fair value of the assets associated with donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires to be retained as a fund of perpetual duration. In no case shall a disbursement be made which would cause the principal balance to drop below the value of donated funds.

The entire balance of a temporary endowment fund is available for distribution as needed, in accordance with the individual policy of the fund.

TPE will charge a 0.5% administration fee annually to all donor-restricted endowment funds.

Endowment net assets composition by type of fund as of March 31, 2024, consisted of the following:

	Without Donor Restrictions	With Donor Restrictions	Total
Board-Designated Endowment Funds	\$ 42,387	\$ -	\$ 42,387
Donor-Restricted Endowment Funds:	-		
Easement Monitoring	-	80,550	80,550
Legal Defense	-	139,632	139,632
Thomson Internship	-	201,514	201,514
General Use	-	36,853	36,853
Kalscheur Savanna	-	23,723	23,723
Adelman-Schwartz	-	26,093	26,093
Double Oak Savanna	-	92,786	92,786
Empire Sauk	-	19,260	19,260
Wade Easement	-	175,845	175,845
Mounds View	-	1,560,013	1,560,013
Sugar River Oak Savanna	-	63,456	63,456
Handrick Grassland	-	28,859	28,859
TNC Sites	-	10,228	10,228
Fox Glove Savanna	-	7,674	7,674
Gail Van Haren	-	221,870	221,870
Rattlesnake Ridge	-	124,494	124,494
Southwest Chapter	-	325,794	325,794
Ellis Shining Oaks	-	38,465	38,465
Rogala CE	-	58,852	58,852
Marowski Bluff	-	88,295	88,295
Sylvan Road	-	52,503	52,503
Total Funds	<u>\$ 42,387</u>	<u>\$ 3,376,759</u>	<u>\$ 3,419,146</u>

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2024

NOTE 10 ENDOWMENT FUNDS (CONTINUED)

During the 15-month period ended March 31, 2024, the Organization had the following endowment-related activities:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Net Assets - Beginning of Year	\$ 35,738	\$ 2,754,098	\$ 2,789,836
Contributions	-	149,117	149,117
Investment Income	6,649	535,364	542,013
Appropriation of Endowment Assets for Expenditure	-	(61,820)	(61,820)
Endowment Net Assets - End of Year	<u>\$ 42,387</u>	<u>\$ 3,376,759</u>	<u>\$ 3,419,146</u>

NOTE 11 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization monitors its liquidity so that it is able to meet its operating needs. The following table reflects the Organization's financial assets as of March 31, 2024, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when not liquid or not convertible into cash within one year, are assets held for others, assets restricted by donors for specific uses, perpetual endowments and accumulated earnings net of appropriations within one year, or because the board of directors has designated funds for specific reserves or long-term investments such as board-designated quasi-endowments. The board-designated amounts could be used within one year if approved by the board of directors.

Financial Assets:	
Cash and Cash Equivalents	\$ 712,465
Grants Receivable	79,059
Promises to Give	5,500
Restricted cash and Investments	4,446,567
Investments	<u>42,387</u>
Total Financial Assets	5,285,978
Less those Unavailable for General Expenditure	
Within One Year Due to:	
Restricted Cash and Investments	(4,446,567)
Board-Designated Investments	<u>(42,387)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 797,024</u>

NOTE 12 CONTINGENCIES

The Organization holds various conservation easements that may require the Organization to incur costs to monitor and defend the provisions of the easements. A Legal Defense Fund is maintained in case the Organization is called upon to defend an easement.

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

MARCH 31, 2024

(SEE INDEPENDENT AUDITORS' REPORT)

	The Prairie Enthusiasts	The Prairie Enthusiasts Trust	Eliminations	Total
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 712,455	\$ 10	\$ -	\$ 712,465
Accounts Receivable	-	72,330	(72,330)	-
Grants Receivable	79,059	-	-	79,059
Promises to Give	5,500	-	-	5,500
Other Assets	55,552	-	-	55,552
Total Current Assets	852,566	72,340	(72,330)	852,576
PROPERTY AND EQUIPMENT				
Land and Improvements	12,535,054	-	-	12,535,054
Equipment	248,598	-	-	248,598
Ruth Hine Collection	1,500	-	-	1,500
Total	12,785,152	-	-	12,785,152
Less: Accumulated Depreciation	(276,662)	-	-	(276,662)
Property and Equipment, Net	12,508,490	-	-	12,508,490
OTHER ASSETS				
Restricted Cash and Investments	1,563,834	2,882,733	-	4,446,567
Investments	42,387	-	-	42,387
Total Other Assets	1,606,221	2,882,733	-	4,488,954
Total Assets	<u>\$ 14,967,277</u>	<u>\$ 2,955,073</u>	<u>\$ (72,330)</u>	<u>\$ 17,850,020</u>
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts Payable	\$ 125,642	\$ -	\$ (72,330)	\$ 53,312
Deferred Revenue	12,396	-	-	12,396
Accrued Salaries and Expenses	57,858	-	-	57,858
Total Current Liabilities	195,896	-	(72,330)	123,566
Total Liabilities	195,896	-	(72,330)	123,566
NET ASSETS				
Without Donor Restrictions:				
Undesignated	989,083	10	-	989,093
Board-Designated	42,387	-	-	42,387
Total Without Donor Restrictions	1,031,470	10	-	1,031,480
With Donor Restrictions	13,739,911	2,955,063	-	16,694,974
Total Net Assets	14,771,381	2,955,073	-	17,726,454
Total Liabilities and Net Assets	<u>\$ 14,967,277</u>	<u>\$ 2,955,073</u>	<u>\$ (72,330)</u>	<u>\$ 17,850,020</u>

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATING SCHEDULE OF ACTIVITIES — WITHOUT DONOR RESTRICTIONS
FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024
(SEE INDEPENDENT AUDITORS' REPORT)

	The Prairie Enthusiasts	The Prairie Enthusiasts Trust	Eliminations	Total
NET ASSETS WITHOUT DONOR RESTRICTIONS				
Revenue, Support, and Gains:				
Contributions	\$ 631,998	\$ -	\$ -	\$ 631,998
Contributions of Nonfinancial Assets	11,100	-	-	11,100
Grants	149,872	-	-	149,872
Special Events	76,208	-	-	76,208
Fee for Services	17,494	-	-	17,494
USDA Program Income	57,975	-	-	57,975
Sales and Rents	95,798	-	-	95,798
Investment Income	46,782	-	-	46,782
Other	32,967	-	(16,782)	16,185
Net Assets Released from Restrictions	291,912	51,695	(34,913)	308,694
Total Revenue, Support, and Gains	1,412,106	51,695	(51,695)	1,412,106
Expenses:				
Program Services	1,011,881	34,913	(34,913)	1,011,881
Supporting Activities:				
Operations and Grant Administration	446,920	16,782	(16,782)	446,920
Fundraising	141,932	-	-	141,932
Total Expenses	1,600,733	51,695	(51,695)	1,600,733
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(188,627)	-	-	(188,627)
Net Assets Without Donor Restrictions - Beginning of Year	1,220,097	10	-	1,220,107
NET ASSETS WITHOUT DONOR RESTRICTIONS - END OF YEAR	<u>\$ 1,031,470</u>	<u>\$ 10</u>	<u>\$ -</u>	<u>\$ 1,031,480</u>

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
CONSOLIDATING SCHEDULE OF ACTIVITIES — WITH DONOR RESTRICTIONS
FIFTEEN-MONTH PERIOD ENDED MARCH 31, 2024
(SEE INDEPENDENT AUDITORS' REPORT)

	The Prairie Enthusiasts	The Prairie Enthusiasts Trust	Eliminations	Total
NET ASSETS WITH DONOR RESTRICTIONS				
Revenue, Support, and Gains:				
Contributions	\$ 718,242	\$ 147,575	\$ (34,913)	\$ 830,904
Contributions of Nonfinancial Assets	1,064,000	-	-	1,064,000
Grants	354,491	-	-	354,491
Special Events	-	-	-	-
Fee for Services	-	-	-	-
USDA Program Income	-	-	-	-
Sales and Rents	-	-	-	-
Investment Income	65,486	469,878	-	535,364
Other - Transfer	-	-	-	-
Net Assets Released from Restrictions	(291,912)	(51,695)	34,913	(308,694)
Total Revenue, Support, and Gains	<u>1,910,307</u>	<u>565,758</u>	<u>-</u>	<u>2,476,065</u>
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	1,910,307	565,758	-	2,476,065
Net Assets Without Donor Restrictions - Beginning of Year	<u>11,829,604</u>	<u>2,389,305</u>	<u>-</u>	<u>14,218,909</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS - END OF YEAR	<u>\$ 13,739,911</u>	<u>\$ 2,955,063</u>	<u>\$ -</u>	<u>\$ 16,694,974</u>

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
SOURCES AND USES OF FUNDS RESTRICTED FOR ACQUISITIONS
MULTI-YEAR THROUGH MARCH 31, 2024
(SEE INDEPENDENT AUDITORS' REPORT)

	Capitalized			
	Newark Prairie	Marowski Bluff	Giordano Oak Barrens	Total
SOURCES				
Government Grants - DNR	\$ -	\$ 97,820	\$ -	\$ 97,820
Government Grants - County	-	-	-	-
Government Grants - USFWS	-	-	-	-
Donated Land	169,000	95,000	800,000	1,064,000
Individual Contributions	-	7,459	90,352	97,811
Total Sources	169,000	200,279	890,352	1,259,631
USES				
Purchase of Land	169,000	190,000	800,000	1,159,000
Appraisals	1,500	1,500	400	3,400
Surveys	2,776	1,874	-	4,650
Legal	2,391	2,268	4,241	8,900
Zoning and Permitting	-	-	-	-
Closing Costs	2,286	5,130	5,050	12,466
Legal Defense Fund	-	-	-	-
Easement Monitoring Fund	-	-	-	-
Land Management Endowment	-	-	-	-
Total Uses	177,953	200,772	809,691	1,188,416
Sources and Uses, Net	\$ (8,953)	\$ (493)	\$ 80,661	\$ 71,215

THE PRAIRIE ENTHUSIASTS, INC. AND SUPPORTING ORGANIZATION
SOURCES AND USES OF FUNDS RESTRICTED FOR ACQUISITIONS (CONTINUED)
MULTI-YEAR THROUGH MARCH 31, 2024
(SEE INDEPENDENT AUDITORS' REPORT)

	Open							
	Mueller Addn #2	Agaski Bluffs	Uren Trust Erb	Mukwonago	Hanley Farm Trust	Karow Prairie	Dower Prairie	Total
SOURCES								
Government Grants - DNR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Government Grants - County	-	-	-	-	-	-	-	-
Government Grants - USFWS	-	-	-	-	-	-	-	-
Donated Land	-	-	-	-	-	-	-	-
Individual Contributions	-	-	190,000	-	198,432	-	-	388,432
Total Sources	-	-	190,000	-	198,432	-	-	388,432
USES								
Purchase of Land	-	-	-	-	-	-	-	-
Appraisals	5,700	2,250	4,200	3,500	-	2,500	600	18,750
Surveys	-	-	-	-	-	-	-	-
Legal	-	2,262	900	250	-	-	-	3,412
Zoning and Permitting	-	-	-	-	-	-	-	-
Closing Costs	-	-	-	-	-	-	-	-
Legal Defense Fund	-	-	-	-	-	-	-	-
Easement Monitoring Fund	-	-	-	-	-	-	-	-
Land Management Endowment	-	-	-	-	-	-	-	-
Total Uses	5,700	4,512	5,100	3,750	-	2,500	600	22,162
Sources and Uses, Net	\$ (5,700)	\$ (4,512)	\$ 184,900	\$ (3,750)	\$ 198,432	\$ (2,500)	\$ (600)	\$ 366,270

